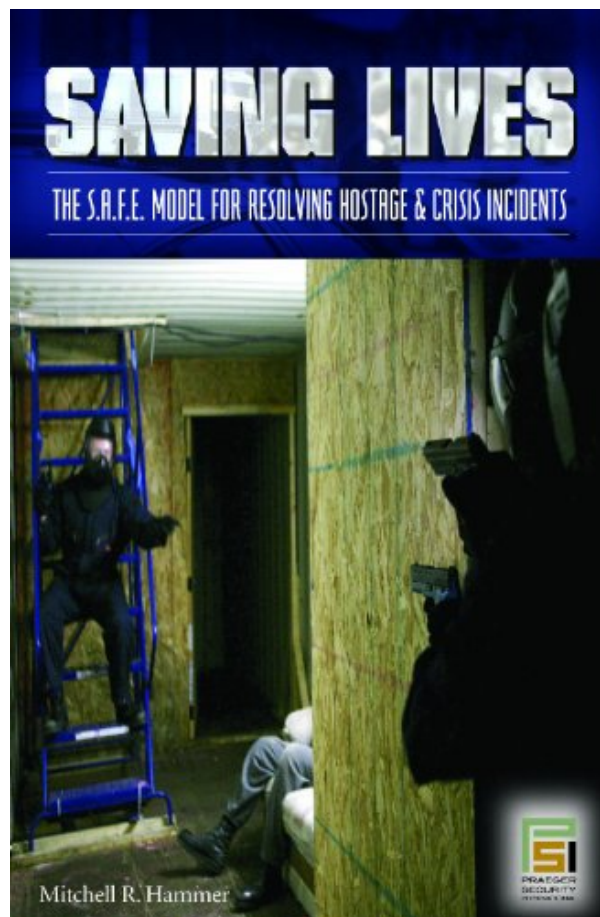
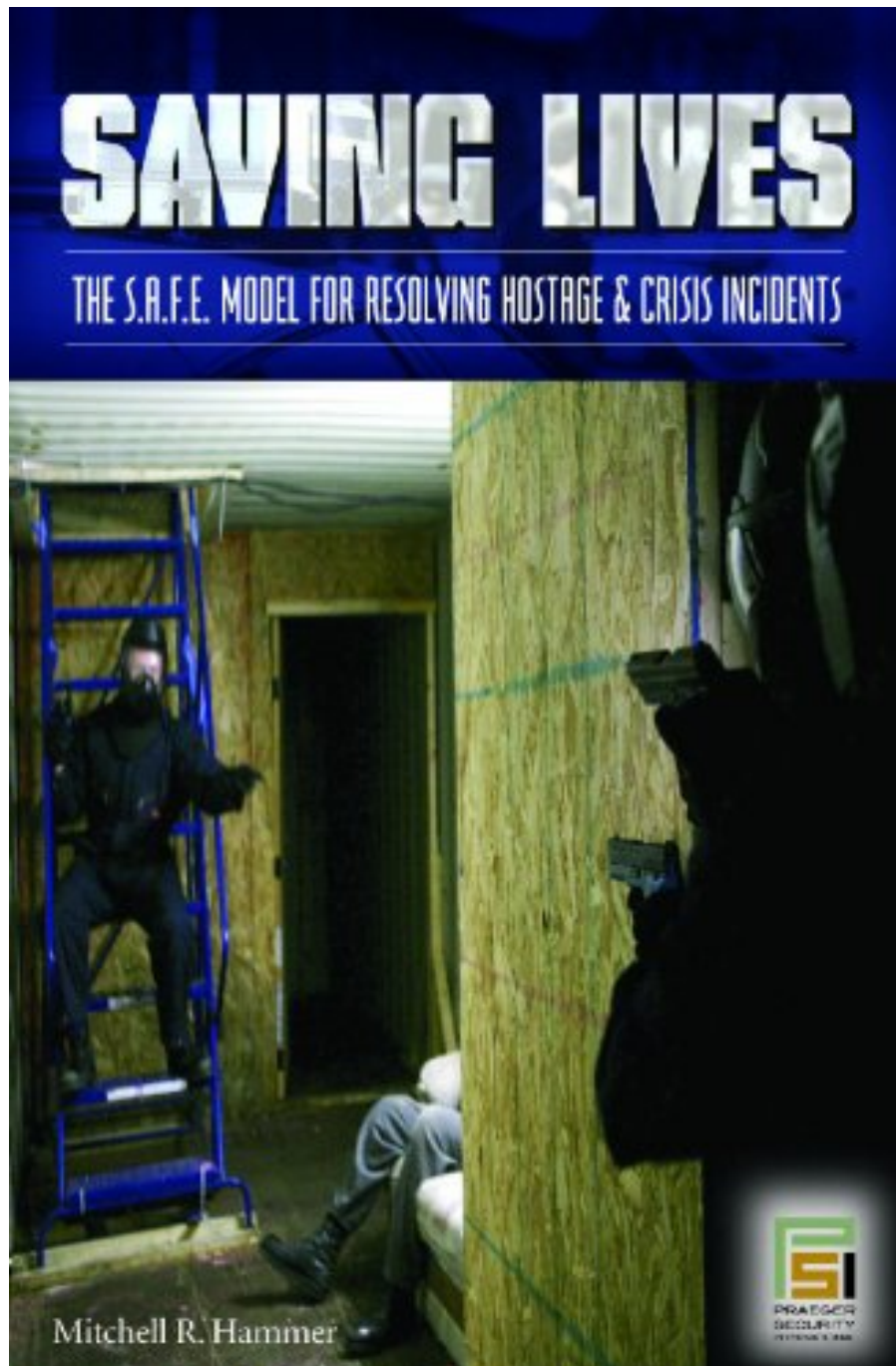


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INCIDENTS (PRAEGER SECURITY  
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## Review

"Hammer is on to something that not only is important for successfully ending hostage situations with or without use of tactical operations personnel but also is consonant with important trends in the last 80 years of cultural anthropology, psychology, and the human sciences....Hammer's work contains solid, practical information. We may handle such events more safely because of it. More needs to be done, and Hammer is pointing a way forward." - PsycCRITITQUES

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The standoff and ultimate tragedy in Waco, Texas, highlights the potential volatility and uncertainty of crisis negotiations and demonstrates the challenges law enforcement officials face as they attempt to resolve these situations. Hammer's book provides a practical negotiation approach (the S.A.F.E. model) that hostage negotiators and first responders can use to help save lives in situations where violence or the threat of violence is present. He identifies methods of interaction and communication during a hostage crisis that help to dispel tension and resolve situations peacefully.

Combining approaches from various schools of thought on the topic, and applying the methods to both domestic and international contexts, the author has devised a model that is applicable to many types of crisis negotiations and focuses on interaction, communication, and discourse designed to bring a situation down to a manageable level. Through the analysis of several cases representing domestic, criminal, and suicidal situations, he provides a vivid roadmap to the ways in which crisis negotiation can be used to dispel violence before it takes place.

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- Published on: 2007-09-30
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- Dimensions: 9.37" h x 1.03" w x 6.54" l, 1.15 pounds
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- 272 pages

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